Library Customer Data: Privacy vs. Personalization



Lynn Hoffman

Deputy Director

Somerset County Library System of New Jersey





Who is in my community?

demographic data



Who lives where?

geographic data



What do they like?

market segmentation



How do they use the library?

library use data

Aggregated data ≠ personalization

	SCLSNJ Branches										
	BBROOK	BRIDGE	HILLSB	MANVLE	MJACOB	MONTGM	NPLAIN	PEAGLA	SOMERV	WARREN	WTCHNG
Bound Brook	554	270	17	32		3	8	2	47	62	12
Branchburg	7	687	209	14	1	15	3	4	85	12	2
Bridgewater	75	3935	136	78	5	33	18	23	243	209	18
Green Brook	22	80	7	9		4	43		9	444	26
Hillsborough	30	340	4427	256	18	302	12	5	77	26	8
Manville Millstone Montgomery	6	59	36	385		7	1	1	12	8	
Millstone		1	4	3		3				1	
Montgomery	13	54	374	29	158	3033	2	1	8	6	3
North Plainfield	16	37	2	3	1	3	724	1	7	86	41
North Plainfield Peapack-Gladstone Rocky Hill		16	1	1				230	1	1	
Rocky Hill		4	6	1	62	85			1		
Somerville	19	543	52	29	1	10	5	7	573	22	2
South Bound Brook	110	49	3	12		2	2		3	8	
Warren	22	149	6	6	1	5	21	2	5	1615	101
Watchung	6	16	1	1		1	17		3	271	254

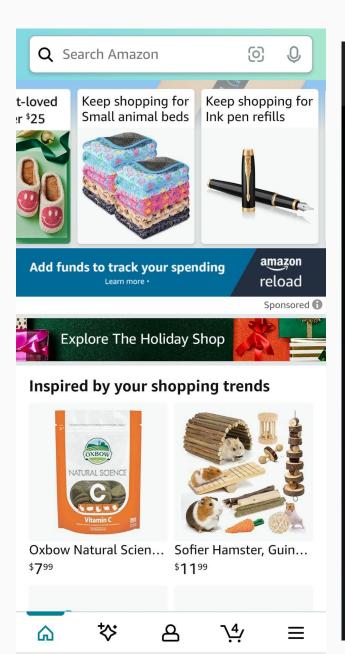
 Aggregated is good for trends, making decisions about how to manage services

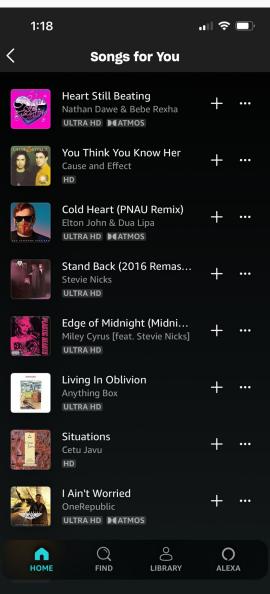
What does "personalization" mean?

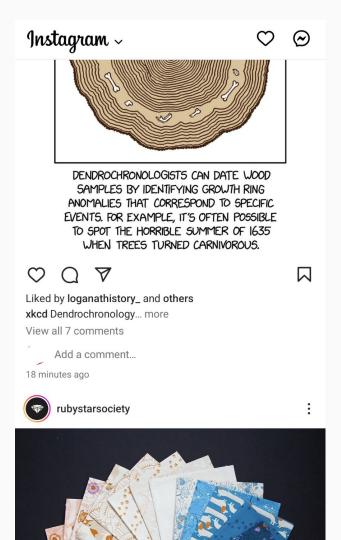
- Services and communication that are based on a specific customer's behavior
 - Do, attend, borrow, access, visit, click on, etc.
- Examples of personalized services and communication
 - Suggestions, recommendations, alerts, push notifications, etc.

All people, regardless of origin, age, background, or views, possess a right to privacy and confidentiality in their library use. Libraries should advocate for, educate about, and protect people's privacy, safeguarding all library use data, including personally identifiable information.

ALA's Library Bill of Rights, section VII







On the continuum between data privacy and personalization, there is a middle ground that can serve public libraries and our communities well.

Maximum Privacy

Where is your personal comfort zone?

Maximum Privacy

Where does your organization sit?

Maximum Privacy

Consent

Saved borrowing history (with opt-in) Home delivery to patrons

Personalized reading lists based on previous checkouts

Aggregated data - State data report

"You might also like" in search results Correlate usage data to send newsletters

Maximum Privacy

Where **should** your organization sit?

Maximum Privacy

What would need to change at your library to move to a different position on the continuum?

Policy

groups 1, 5, 9, 13, 17...

Technology

groups 2, 6, 10, 14, 18...

Library Culture

groups 3, 7, 11, 15, 19...

Community Culture

groups 4, 8, 12, 16, 20...

Closing Thoughts

- There are no easy answers.
- Each organization has to find their own comfort zone.
- Make sure your privacy practice statements reflect what you're actually doing.
- The only way to know for sure what your customers want is to ask them.

Lynn HoffmanIhoffman@sclibnj.org

